

**TONBRIDGE CASTLE - TOURISM/CUSTOMER SERVICES**  
**CUMULATIVE MANAGEMENT INFORMATION SUMMARY**  
**1ST APRIL 2006 TO 31ST MARCH 2007**

Annex 5

<b>CUMULATIVE TRADING STATEMENT</b>		
	<b>PROFILE</b>	<b>ACTUAL</b>
	01.04.06 - 31.03.07	01.04.06 - 31.03.07
TOTAL EXPENDITURE	92,450	102,268
INCOME	51,950	61,855
DEFICIT/(SURPLUS)	144,400	164,123

<b>KEY PERFORMANCE INDICATORS</b>			
	<b>INCOME</b>		<b>USAGE</b>
	06-07 PROFILE	06-07 ACTUAL	06.-07 ACTUAL
GATEHOUSE- TOURS/WEDDINGS	(31,600)	(33,342)	N/A
CHAMBER-WEDDINGS/LETTINGS	(15,000)	(16,254)	N/A
TIC INCOME	(5,350)	(9,072)	N/A
TOURISM VISITORS	N/A	N/A	30,091
CUSTOMER SERVICES VISITORS	N/A	N/A	48,070
CASH DESK VISITORS	N/A	N/A	N/A
PLANNING ENQUIRIES	N/A	N/A	2,174
<b>TOTAL</b>	<b>(51,950)</b>	<b>(58,668)</b>	<b>80,335</b>

**NOTES:**

**All figures are provisional subject to Financial Services outturn statement.**

All income is net of VAT.

